

Message Text

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43

ORIGIN COME-00

INFO OCT-01 EA-09 ISO-00 EB-07 CIAE-00 INR-07 LAB-04

NSAE-00 PA-02 SIL-01 USIA-15 PRS-01 /047 R

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----- 038546

P 191937Z JAN 76
FM SECSTATE WASHDC
TO AMEMBASSY CANBERRA PRIORITY
AMEMBASSY WELLINGTON
AMCONSUL MELBOURNE
AMCONSUL BRISBANE
AMCONSUL PERTH
AMCONSUL AUCKLAND
INFO AMCONSUL SYDNEY PRIORITY

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E.O. 11652: NA

TAGS: BEXP, AS, NZ

SUBJECT: PROPOSED NORTH TEXAS COMMISSION IOGA TRADE
MISSION TO AUSTRALIA AND NEW ZEALAND

THE NORTH TEXAS COMMISSION DESIRES TO MOUNT AN IOGA TRADE
MISSION FEATURING MEDICAL EQUIPMENT AND SUPPLIES TO
AUSTRALIA AND NEW ZEALAND.

THE MISSION WOULD BE SCHEDULED OVER A TWO-WEEK PERIOD
AND PROBABLY BE LIMITED TO THREE STOPS, ALTHOUGH IT IS
POSSIBLE TO DIVIDE THE MISSION MEMBERS INTO SMALLER GROUPS

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TO COVER A BROADER ITINERARY IF THE MARKETS WERE TO JUSTIFY

SUCH AN ARRANGEMENT.

FIRST CHOICE OF DATES WOULD BE APRIL 26 - MAY 7 AND SECOND CHOICE MAY 10 - MAY 21. USDOC RECOGNIZES THE HEAVY WORK-LOAD IMPOSED ON SYDNEY DURING THIS TIME PERIOD AND THEREFORE HAS NOT INCLUDED THIS POST AS AN ACTION POST.

THE FOLLOWING FIRMS HAVE EXPRESSED AN ACTIVE INTEREST TO PARTICIPATE. COMMERCE WOULD APPRECIATE POST'S COMMENTS SOONEST REGARDING POTENTIAL MARKET OPPORTUNITIES FOR INDIVIDUAL FIRM'S PRODUCTS OR SERVICES. THIS INFORMATION IS ESSENTIAL IN ORDER THAT EACH MISSION MEMBER CAN FINALIZE HIS DECISION TO PARTICIPATE.

AMERICAN MICRO-BIONICS/ PORTABLE DIALYSTATE DELIVERY AND
--- MONITORING
ARBROOK/ MEDICAL AND HOSPITAL SUPPLIES
ARGON MEDICAL CORP./ DIAGNOSTIC INSTRUMENTS USED IN OPEN
--- HEART SURGERY
COLIDATRON/ CHEMICAL CORROSION
DATA ASSOCIATES/ BLOOD CHEMISTRY
DENISON MATTRESS FACTORY/ HOSPITAL MATTRESSES, PORTABLE
--- WITH COMPLETE STERILIZATION AND TOTAL LAUNDERABILITY
DIXIE INTERNATIONAL SALES CORP./ CARDIOVASCULAR PULMONARY

--- RESUSCITATORS AND OTHER RESUSCITATORS
MODULAR AMBULANCE/ AMBULANCES
NUCLEAR MEDICAL/ TEST FOR SERUM THYROXINE AND EQUIPMENT
NUCLEAR SYSTEMS/ ISOTRONS

OMNICON MEDICAL/ FILTER EQUIPMENT FOR ANAESTHESIA EQUIP-
--- MENT, GERMICIDES, FILTERS FOR HUMIDIFIED OXYGEN
--- SYSTEM FOR PATIENTS AND MISCELLANEOUS INCLUDING
--- EMERGENCY TRACHEOTOMY KITS
TRUETT LABORATORIES/ VITAMINS

POSTS ARE REQUESTED TO COMMENT SOONEST ON THE VIABILITY OF THE PRODUCTS IN THEIR RESPECTIVE AREAS; THEIR ABILITY TO SUPPORT THE MISSION DURING THE TIME FRAME PROPOSED, RECOMMENDING DATES AND ITINERARY TAKING INTO CONSIDERATION
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DIRECT CONFLICTS WITH OTHER EVENTS, HOLIDAYSETC. KISSINGER

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NNN

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04 MAY 2006

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TAGS: BEXP, AS, NZ
To: CANBERRA MULTIPLE
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